



A Commission Guide: What Does Lufthansa Pay Commission On?

Sehr geehrter Lufthansa Publisher,,

Every now and then we are contacted and asked for details about the paid commissions you receive for sales you generated for Lufthansa. To improve transparency please find this summary of the rules:

Lufthansa will provide commissions solely on the Base Fare of a booking.
No commission will be granted on taxes, fees, surcharges, or any other ancillary charges.

The Base Fare can be viewed by selecting "Show price details" as shown below:

Category	Amount
Total price	EUR 6,250.03
Round trip price for all passengers (incl. taxes, fees and surcharges).	
1 Adult	EUR 6,250.03
Air Transportation Charges	EUR 4,842.00
Base fare	EUR 4,842.00
Surcharges	EUR 1,230.00
Environmental Cost Surcharge	EUR 30.00
International/Domestic Surcharge	EUR 1,200.00
Taxes, fees and charges	EUR 171.03
Airport Security Charge	EUR 10.90
Air Transport Tax	EUR 70.83
Passenger Service Charge For Germany International/Departures	EUR 45.83
Canadian Air Travellers Security Charge	EUR 21.82
global.taxes.WIAE	EUR 21.65
Total price per adult	EUR 6,250.03
× 1 Adult	EUR 6,250.03

So in this case your commission will be calculated on 4.842 EUR (not 6.250,03 EUR).

The Base Fare can be viewed by the user before or after the purchase of the flight. It is also visible in the Passenger Receipt attached to the Booking Confirmation email. Additionally, the price breakdown, including the Base Fare can be retrieved any time via the Manage My Booking page.

If there are any questions please do not hesitate to contact us!

Best regards,

Your Lufthansa Affiliate Team
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